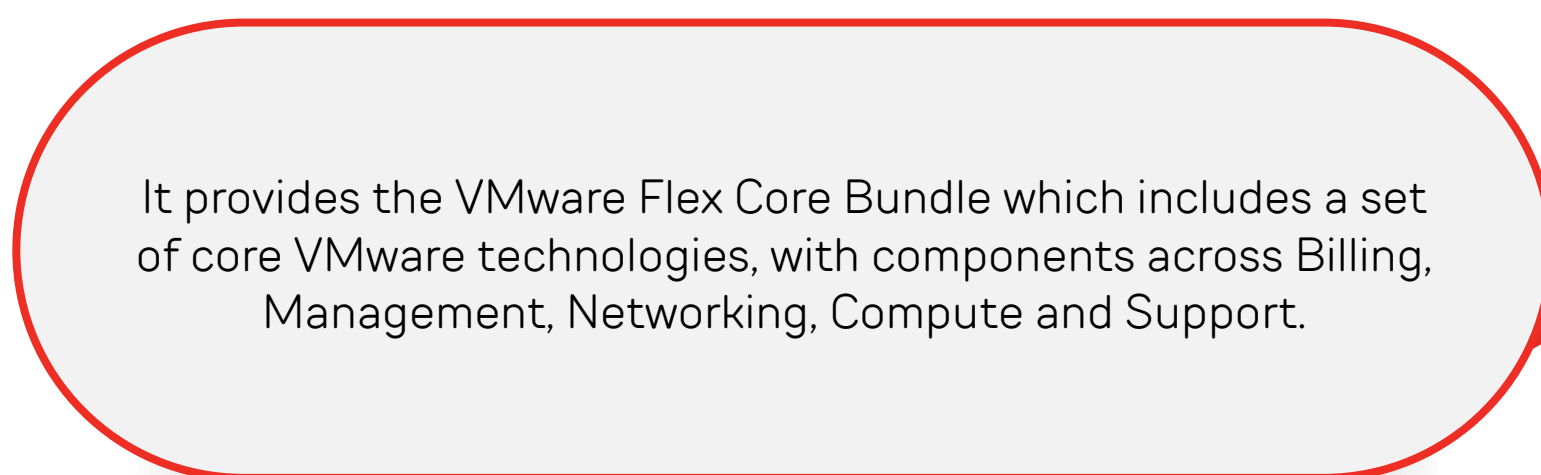


# How to accelerate your Return on Investment for your VMware deployments



The VMware Partner Connect Program is designed for MSPs to build, manage, and scale their own infrastructure using VMware technology, and offer those services to customers. Partners invest via a pay-as-you-grow subscription model.



It provides the VMware Flex Core Bundle which includes a set of core VMware technologies, with components across Billing, Management, Networking, Compute and Support.



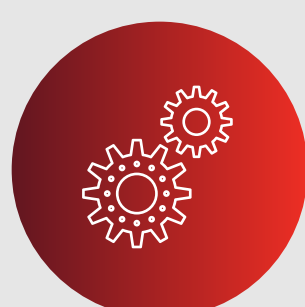
Comms-care created the **Accelerate Professional Service** to help MSPs unlock the Flex Core Bundle capabilities and maximise ROI for their VMware deployments.

## We work with partners through 3 stages:



### Assess

Providing a rapid assessment of your existing environment



### Design

A VMware-validated design



### Deploy

A 'Ready to go' environment

## 4 key benefits for MSPs

1.

Manage operational complexity

2.

Drive better adoption of your cloud

3.

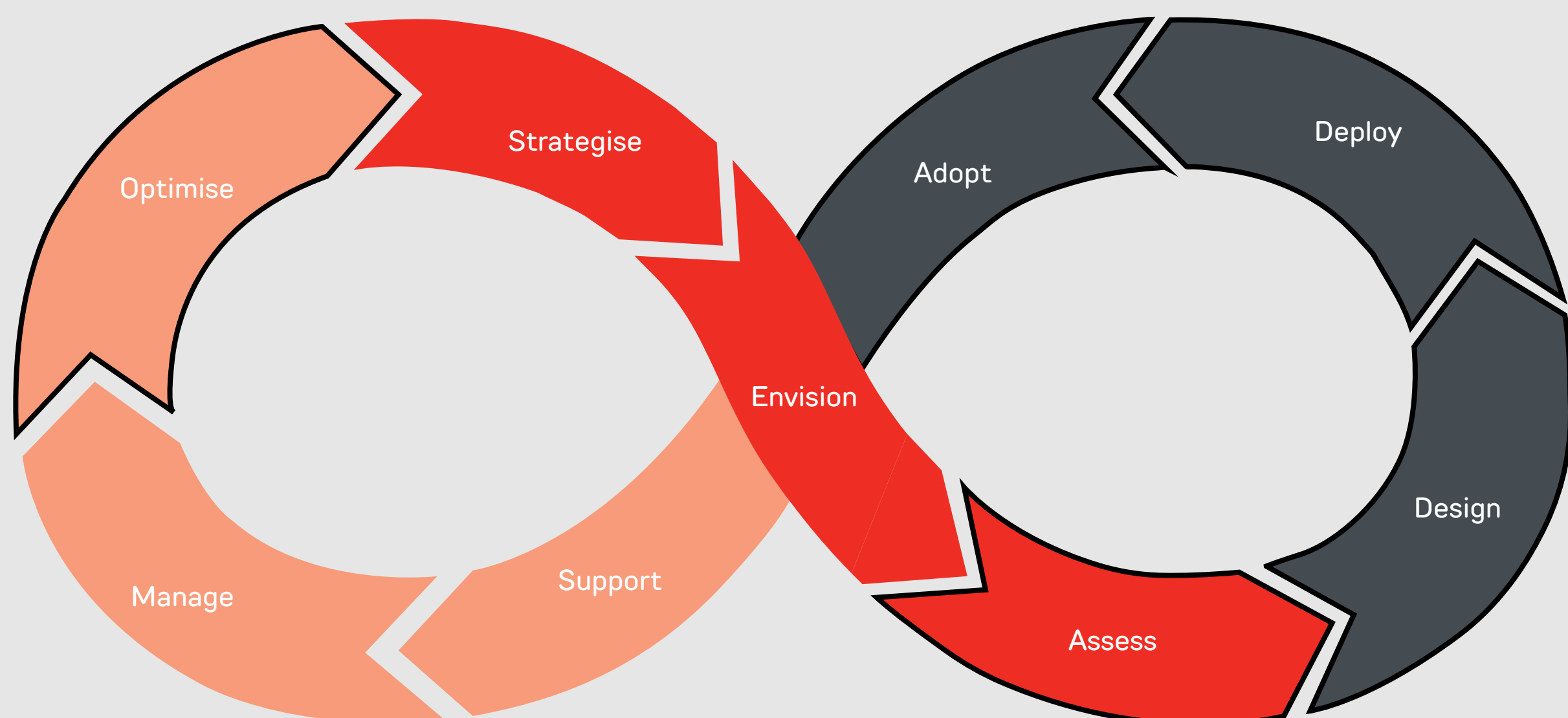
Deliver powerful new services for customers

4.

Build a more profitable cloud business

## Our Service Lifecycle

Using our Solution Lifecycle framework, we will work with you from start to finish to deliver your business outcomes. Our Accelerate Service encompasses the following stages:



[Learn more](#)

+44 (0) 870 264 4303  
www.comms-care.com

Cheshire Avenue, Cheshire Business Park, Lostock Gralam, Northwich, Cheshire, CW9 7UA

Public - 1397nbv01